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# On Staff: A Practical Guide to Starting Your Career in a University Music Department

*Donald L. Hamann*

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# On Staff: A Practical Guide to Starting Your Career in a University Music Department

*Donald L. Hamann*

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A practical guide to starting a successful career in a music department in higher education, this book thoroughly details the application, interview, and negotiation processes. It offers a wealth of practical information on getting a post, your first days in the post, acquiring tenure and promotion, working with colleagues and administration, beginning your career, and learning about yourself in the higher education setting.

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--Develop attention catching cover letters that avoid common pitfalls and instead create positive, lasting impressions
--Create meaningful teaching philosophies and research statements
--Acquire effective interview techniques by becoming aware of frequently asked interview questions, the nuances of interview apparel, dining etiquette, and recognizing what committees and administrators are looking for in a candidate
--Negotiate job offers effectively

And once you get that position, this book will show you how to keep it, to get tenure and promotion, and to be successful in your chosen higher education institution.

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